Delete this slide before your presentation.

Directions to the presenter: Study the Presenter Notes for each slide and watch each of the short videos before finalizing your presentation.

For technical support, contact Tanja Easson at (800) 967-8016 or at tanja@academicinnovations.com.

This presentation provides 30 minutes of video content and about 15 minutes of activities at the beginning to engage participants. To deliver this in about an hour requires that you move through the slides quickly and efficiently. These presenter notes are designed to help you do that.

The notes in BLACK are the presenter's script. Other information is in BLUE.

DOWNLOAD HANDOUT: The handout used for the "Skylar Brown" activity is available at http://getfocusedstayfocused.org/chs/10-Year%20Plan%20Summary%20-%20Kelly%20Green.pdf Provide a copy of this handout for all attendees.

NOTE TO PRESENTER: This is a one-hour presentation about the Get Focused...Stay Focused!® program. There are several short videos that will do most of the work of content delivery. It is important to watch these videos prior to your presentation so you know what is said and you don't have to repeat information. The videos require about 30 minutes total.

With this presentation, you are as much facilitator as lecturer. The notes for each slide are really all that needs to be said about the topic on the slide.

CLICK THRU:

When you see the phrase "CLICK THRU" we intend it to mean that the presenter only needs to reference the content on the slide and then CLICK THRU. These slides should not be on the screen more than 5 seconds.

READ THE SLIDE:

When the notes say "READ SLIDE," we don't necessarily mean turn around and read the slide. This is information you should memorize so you don't look like you are reading a slide, BUT deliver the information as it is stated on the slide, being careful in your paraphrasing.



If you display this slide as people start coming into the meeting, they'll understand from the beginning that they can get a copy of the presentation and videos. This is a great strategy to build support for your efforts, so you want them sharing this back on their own campuses.

You may make mention throughout the presentation that the presentation will be available for download at www.getfocusedstayfocused.org/onehourpresentation.



A 60-minute overview exploring the GFSF program model and how it builds the intrinsic motivation to succeed in ALL students through a 10-year Skills-Based Education Plan.

SCRIPT:

In the hour we have together, I'll share an overview of the Get Focused...Stay Focused!® program along with some of the research that led up to its development and the history and overview of this Freshman Transition Initiative.



PRESENTER NOTES: The next few slides outline an activity that is very effective in getting participants in the right frame of mind. This short activity helps them discover for themselves the paradigm shift that is needed in our approach to the transition to college.

Directions: <u>Provide no background</u> information. Just **ask the questions at the top of each of the following slides** and let groups discuss each slide. (Small groups at tables works well.) As you mention each of the three elements (Major, Career, College), be sure to read them <u>in the order listed</u> on each slide. They are mixed up each time by design.

This activity also allows the audience to get involved from the beginning, which is important to the buy-in process.

PRESENTER: Practice your delivery of these next six slides so you get the timing right.

Optional Visual Aid: Ahead of the meeting, print three small signs to put on each table (for instance, 8.5" x 5.5"), one for each word: Major, Career, College. Then ask the groups to rearrange the three signs as the activity moves forward.

During the transitional years between high school and college, students make three important choices:



READ SLIDE



PRESENTER NOTES: After reading the question, let participants discuss the assignment at their tables (90 seconds max). They should come up with the right order very quickly.

Ask someone to share the order they came up with. (Walk around the room and listen.)

See if there is consensus in the room.

Then flip to the next slide.



Most students today make their choices in this order: First college, then major, then career.

And in too many cases, the choice of career takes place AFTER graduation. Does that make sense?



SCRIPT: In what order should these elements be considered to render the highest probability of success?

At this point your audience will call out the right answer.





Ask a participant to explain why this is important. Choose someone who seems articulate on the topic and ask them to explain why.

Then ask the group, "How many came up with this same order?" Most, if not all, will raise their hands.

Remind the group that they want to keep this fact in mind throughout the rest of the presentation. The Get Focused...Stay Focused! [®] program will help them change this long-standing cultural paradigm.

If you have time, you can give this sort of example:

For example, many students enter University of California Santa Barbara hoping to major in business, but UCSB doesn't offer a business major. Most students don't discover that until they are enrolled and find out economics is the closest thing -- and it's really not THAT close.



State: It's time to flip the college decision-making paradigm in this country.

Show the video.

Suggest they take this video back and share this with parents and their media outlets.



CLICK THRU

Activity ~ Pair Up

Decide who will be Chris Cash & who will be the academic coach.

Chris comes to you for advice. Chris is considering dropping out of school.

> Academic Coach's task: Convince Chris to stay.

ACTIVITY DIRECTIONS:

Ask participants to pair up. Each pair should choose one person to be the counselor and one to be the student (allow 15 seconds).

READ SLIDE

Counselors will role play what you would say to keep Chris in school.

Allow two minutes for this role play. All of the Chris's should play the role as if they are one of the students they know who is struggling with this dilemma.

Note: The length and timing of the activities is important. You want to keep things moving forward or you'll run out of time.

As you move around the room, determine who should be called upon to share the experience, someone who is struggling with getting Chris to stay.



PRESENTER NOTE: The video embedded in the next slide explains why a 10-year plan is necessary for today's students.



PLAY VIDEO



SCRIPT: Think of the young adults you know -- children of friends or members of your own family.

Some call this failure to launch. How prevalent is this problem?

Why not consider showing the video we just watched at your next meeting of parents, board members, or community supporters?

If you want a copy of the video or the other short videos I'll show today, remember that you can download this presentation from www.getfocusedstayfocused.org/ onehourpresentation



In the Get Focused...Stay Focused![®] program model, every student has their own account of <u>My10yearPlan.com</u>. All the work they do in their courses is stored and synthesized here.





PLAY VIDEO



The coursework they enter on the computer is synthesized to $\! \ldots \!$



a summary page so all teachers and counselors can quickly and easily access each student's plan.

STUDENTS CAN TAKE THEIR PLANS ON THE ROAD WITH THE MOBILE APP

- A different My10yearPlan.com® interface for STUDENT users
- A streamlined way of viewing and editing the 10-year Plan Summary
- An easy way for students to share plans with mentors, advisors, parents, potential employers, etc.



Now there is an app for even more portability. If a student has a mobile device, they can share their 10-year Plan on the go.



CLICK THRU

The Whole-School Initiative

Let's see an example of Academic Coaching with the online 10-year Plan.

When all students have an online 10-year Plan, every adult in the school has the data to provide personalized support to each student. Here's an example of what that looks like.



The advisor has studied the online 10-year Plan prior to his meeting with the student.

He used this student's passions, values, and career goal as the key discussion points for helping the student understand the need for a change in behavior and classroom effort.

This takes place at a high school in Nashville, Tennessee.



PLAY VIDEO

The advisor states the problem as it relates to the dreams, goals, and hopes articulated in the student's 10-year Plan.

READ SLIDE



PLAY VIDEO

The advisor references some of the responses in the student's written 10-year Plan, and that reinforces the need to get focused, stay focused, and bring their grade up.

SCRIPT:

His advisor has noted some of the responses in the students written 10-year Plan, and that reinforces the need to "get focused and stay focused" and bring their grade up.



PLAY VIDEO

Because the student has completed his freshman comprehensive guidance course, he is more vested in following his plan and understands the consequences of scaling back. Students can move quickly to taking ownership of the solution.

READ SLIDE



PLAY VIDEO

The process culminates with brainstorming solutions and writing a plan to remedy the situation.

READ SLIDE

When remediation strategies are based on a student's own hopes, dreams, and goals, you will have a more motivated student.

Because students have completed a comprehensive guidance course, they understand the consequences of not following through with their plan. They are more likely to expend the energy and focus required to bring their grade up.

Then, the academic instructor can proceed with traditional academic coaching strategies and help the student develop a plan (with quantitative goals and objectives that they learned in the Freshman Transition course).

- time management, setting priorities, study skills, reading strategies, combating procrastination, note taking



Have participants turn to their handout of Chris's 10-year Plan Summary page.

Give them two minutes to look this over and discuss what they would do different if they had this data. How they would now conduct a session to convince Chris to stay in school?



Bring the group back together and ask:

How different would coaching and counseling be if every student had an online 10-year Plan accessible to all personnel in the school?
WHO ON YOUR CAMPUS SHOULD BE INVOLVED?

Ask this question of participants and give them a chance to respond.



Reiterate that EVERYONE at the school should be involved.

HOW DO YOU GET AVERAGE 14-YEAR-OLDS TO DEVELOP A MEANINGFUL 10-YEAR PLAN?



READ SLIDE



A comprehensive guidance curriculum.

The "Get Focused" part of the program is the freshman course.

This interactive comprehensive guidance course helps both high school and college freshmen answer the questions:

Who am I? What do I want? How do I get it?

The students follow a two-step process: They complete the work in their workbooks and then polish their responses when they enter the data online on My10yearPlan.com®.



They then "Stay Focused" in the 10th, 11th, and 12th grade to promote completion of an appropriate post-secondary path.

How do the GFSF modules work, and why is this school-wide effort vital for ALL students?



Ask the question on the slide and then play the video.



SCRIPT: What are the outcomes of the Get Focused...Stay Focused! ® program?

READ SLIDE

OUTCOMES FOR SCHOOLS

- Increased attendance
- Higher academic achievement
- Higher concurrent enrollment rates
- Higher completion rates: high school, career pathways, and college

SCRIPT:

What are the outcomes of the Get Focused...Stay Focused!® program?

READ SLIDE

But the most important benefactors are the students themselves.



PLAY VIDEO

To easily share the videos in this presentation, visit

GetFocusedStayFocused.org/meeting

You can copy and paste the links into emails.

SCRIPT:

Does the Get Focused...Stay Focused!® program intrigue you?

For those of you who want to share this information with colleagues back on your own campus, you can find links to a lot of these videos at <u>www.getfocusedstayfocused.org/</u><u>meeting</u>.

Copy and paste the links to the videos and send them in an email to your colleagues prior to your introductory meeting so everyone comes with ideas and enthusiasm.



SCRIPT:

For more information about Get Focused...Stay Focused[®], including a video presentation by Dr. Diane Hollems on how Santa Barbara City College runs their Dual Enrollment program, visit this website. Brainstorm how to find one hour on you busy school calendar so you can deliver this. This is important and will support your efforts in the school-wide initiative.



QUESTIONS?

800-967-8016 info@academicinnovations.com

PRESENTER NOTE: Add your own contact information to this slide.

If there are any questions you can't answer, make note and contact Mindy Bingham at mindybcom@aol.com for further follow-up.